

# **The Spencer Foundation**

**(An Illinois Not-for-Profit Corporation)**

Financial Report

March 31, 2012 and 2011

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## Independent Auditor's Report

To the Board of Directors  
The Spencer Foundation

We have audited the accompanying statements of financial position of The Spencer Foundation (an Illinois not-for-profit corporation) (the Foundation) as of March 31, 2012 and 2011, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Spencer Foundation as of March 31, 2012 and 2011 and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

*McGladrey LLP*

Chicago, Illinois  
June 14, 2012

**The Spencer Foundation**  
**(An Illinois Not-for-Profit Corporation)**

**Statements of Financial Position (In Thousands of Dollars)**  
**March 31, 2012 and 2011**

|  | <b>2012</b>       | <b>2011</b>       |
|--|-------------------|-------------------|
| <b>Assets</b>                                  |                   |                   |
| Investments, at fair value                     | \$ 434,063        | \$ 430,842        |
| Cash   | 1,081             | 231               |
| Other assets                                   | 629               | 542               |
|  | <u>\$ 435,773</u> | <u>\$ 431,615</u> |
| <b>Liabilities and Unrestricted Net Assets</b> |                   |                   |
| Grants payable                                 | \$ 13,881         | \$ 10,852         |
| Deferred federal excise tax                    | 1,604             | 1,430             |
| Postretirement benefits liability              | 1,572             | 1,386             |
| Accounts payable                               | 41                | 150               |
|  | <u>17,098</u>     | <u>13,818</u>     |
| Unrestricted net assets                        | <u>418,675</u>    | <u>417,797</u>    |
|  | <u>\$ 435,773</u> | <u>\$ 431,615</u> |

See Notes to Financial Statements.

**The Spencer Foundation**  
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**Statements of Activities (In Thousands of Dollars)**  
**Years Ended March 31, 2012 and 2011**

|   | <b>2012</b>       | 2011              |
|---|-------------------|-------------------|
| Investment returns:   |                   |                   |
| Net realized gain on sales of investments   | \$ 4,773          | \$ 2,611          |
| Net change in unrealized gain on investments  | 6,085             | 44,717            |
| Interest and other income   | 19                | 10                |
| Dividend income   | 10,460            | 11,222            |
|   | <u>21,337</u>     | <u>58,560</u>     |
| Program services:   |                   |                   |
| Grants authorized, net of refunds (grant payments made were<br>\$10,885 in 2012 and \$12,928 in 2011) | 13,581            | 13,904            |
| Foundation administered projects  | 749               | 778               |
| Administrative expenses   | 4,971             | 5,553             |
| Investment management expenses  | 713               | 642               |
| Current federal excise tax (net of tax refund)  | 271               | 167               |
| Deferred federal excise tax   | 174               | 850               |
|   | <u>20,459</u>     | <u>21,894</u>     |
| <b>Change in net assets</b>   | <b>878</b>        | <b>36,666</b>     |
| Unrestricted net assets:  |                   |                   |
| Beginning of year   | <u>417,797</u>    | 381,131           |
| End of year   | <u>\$ 418,675</u> | <u>\$ 417,797</u> |

See Notes to Financial Statements.

**The Spencer Foundation**  
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**Statements of Cash Flows (In Thousands of Dollars)**  
**Years Ended March 31, 2012 and 2011**

|  | 2012            | 2011           |
|--|-----------------|----------------|
| Cash Flows from Operating Activities             |                 |                |
| Change in net assets                             | \$ 878          | \$ 36,666      |
| Net realized gain on sales of investments        | (4,773)         | (2,611)        |
| Net change in unrealized gain on investments     | (6,085)         | (44,717)       |
| Changes in:                                      |                 |                |
| Other assets                                     | (87)            | 253            |
| Grants payable                                   | 3,029           | 1,045          |
| Deferred federal excise tax                      | 174             | 850            |
| Postretirement benefits liability                | 186             | 1,386          |
| Accrued expenses                                 | -               | (67)           |
| Accounts payable                                 | (109)           | 53             |
| <b>Net cash used in operating activities</b>     | <b>(6,787)</b>  | <b>(7,142)</b> |
| Cash Flows from Investing Activities             |                 |                |
| Purchases of investments                         | (12,439)        | (9,482)        |
| Proceeds from sales of investments               | 20,076          | 16,719         |
| <b>Net cash provided by investing activities</b> | <b>7,637</b>    | <b>7,237</b>   |
| <b>Net increase in cash</b>                      | <b>850</b>      | <b>95</b>      |
| Cash:  |                 |                |
| Beginning of year                                | 231             | 136            |
| End of year                                      | <b>\$ 1,081</b> | <b>\$ 231</b>  |

See Notes to Financial Statements.

**The Spencer Foundation  
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**Notes to Financial Statements**

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**Note 1. Nature of Activities and Significant Accounting Policies**

**Nature of activities:** The Spencer Foundation (the Foundation), organized in 1962, is the residuary legatee under the will of Lyle M. Spencer, deceased. The Foundation was established to support research aimed at the improvement of education. Support is derived primarily from returns on the Foundation's investments.

**Financial statement presentation:** The financial statements have been prepared following accounting principles applicable to nonprofit organizations.

**Investments:** Investments are carried at fair values. Purchases and sales of securities are recorded on a trade date basis. Investment income, realized gains (losses) and change in unrealized gains (losses) are reflected in the statements of activities.

**Deferred federal excise tax:** Deferred federal excise tax represents taxes provided on the net unrealized appreciation on investments, using a rate of 2 percent.

**Awards and grants:** Awards and grants, including multiyear grants, are considered obligations when approved by the Foundation's Board of Directors.

**Use of estimates:** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions affecting the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

**Fair value of financial instruments:** Substantially all of the Foundation's assets and liabilities are considered financial instruments and are either already reflected at fair value or are short-term or replaceable on demand. Therefore, their carrying amounts approximate fair value.

**Tax status:** The Foundation qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and, accordingly, is not subject to federal income taxes. However, in accordance with Section 4940(e) of the Code, the Foundation is subject to a federal excise tax of 2 percent of net investment income and net realized taxable gains on security transactions or 1 percent if the Foundation meets certain specified distribution requirements. The Foundation did not meet the specified requirements for fiscal years 2012 and 2011 and was subject to a 2 percent federal excise tax.

The Foundation follows the accounting standard on accounting for uncertainty in income taxes, which addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under this guidance, the Foundation may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. Examples of tax positions include the tax-exempt status of the Foundation, and various positions related to the potential sources of unrelated business taxable income. The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50 percent likelihood of being realized upon ultimate settlement. The guidance on accounting for uncertainty in income taxes also addresses de-recognition, classification, interest and penalties on income taxes, and accounting in interim periods. As of March 31, 2012 and 2011, there were no unrecognized tax positions identified or recorded as liabilities.

**The Spencer Foundation  
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**Notes to Financial Statements**

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**Note 1. Nature of Activities and Significant Accounting Policies (Continued)**

The Foundation files forms 990PF in the U.S. federal jurisdiction and the State of Illinois. With few exceptions, the Foundation is no longer subject to examination by the Internal Revenue Service for fiscal years before 2008.

**Subsequent events:** The Foundation has evaluated subsequent events for potential recognition and/or disclosure through June 14, 2012, the date the financial statements were available to be issued.

**Note 2. Investments**

Investments at March 31, 2012 and 2011 are summarized as follows:

|                              | 2012                  |                         | 2011                  |                         |
|------------------------------|-----------------------|-------------------------|-----------------------|-------------------------|
|                              | Cost                  | Market or<br>Fair Value | Cost                  | Market or<br>Fair Value |
| Marketable securities:       |                       |                         |                       |                         |
| Equity funds - domestic      | \$ 232,085,000        | \$ 304,747,000          | \$ 244,511,000        | \$ 305,320,000          |
| Equity funds - international | 63,620,000            | 64,550,000              | 62,165,000            | 69,293,000              |
| Bond funds - domestic        | 62,046,000            | 63,737,000              | 53,942,000            | 55,200,000              |
| Real estate investments      | 970,000               | 1,029,000               | 970,000               | 1,029,000               |
|                              | <u>\$ 358,721,000</u> | <u>\$ 434,063,000</u>   | <u>\$ 361,588,000</u> | <u>\$ 430,842,000</u>   |

The Foundation's investments are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

**Note 3. Fair Value Measurements**

The Foundation follows the accounting guidance related to fair value measurements, which provides a framework for measuring fair value under generally accepted accounting principles. This guidance applies to all financial instruments that are being measured and reported on a fair value basis.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining fair value, the Foundation uses various methods including market, income and cost approaches. Based on these approaches, the Foundation often utilizes certain assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and/or the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated, or generally unobservable inputs. The Foundation utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Based on the observability of the inputs used on the valuation techniques, the Foundation is required to provide the following information according to the fair value hierarchy. The fair value hierarchy ranks the quality and reliability of the information used to determine fair values. Financial assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:



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**Notes to Financial Statements**

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**Note 3. Fair Value Measurements (Continued)**

Level 1. Valuations for assets and liabilities traded in active exchange markets, such as the New York Stock Exchange. Level 1 also includes U.S. Treasury and federal agency securities and federal agency mortgage-backed securities, which are traded by dealers or brokers in active markets. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2. Valuations for assets and liabilities traded in less active dealer or broker markets. Valuations are obtained from third party pricing services for identical or similar assets or liabilities.

Level 3. Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer, or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. The Foundation's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the investment.

The Foundation assesses the levels of the investments at each measurement date, and transfers between levels are recognized on the actual date of the event or change in circumstances that caused the transfer in accordance with the Foundation's accounting policy regarding the recognition of transfers between levels of the fair value hierarchy. For the years ended March 31, 2012 and 2011, there were no such transfers.

For the fiscal years ended March 31, 2012 and 2011, the application of valuation techniques applied to similar assets and liabilities has been consistent. The following is a description of the valuation methodologies used for instruments at fair value:

**Marketable securities:** The fair value of investment securities is the market value based on quoted market prices, when available, or market prices provided by recognized broker dealers.

**Real estate investments:** The fair value of real estate investments is based on independent appraisals, when available, or estimated based on current market prices for similar properties.

In determining the appropriate levels, the Foundation performs a detailed analysis of the assets and liabilities that are subject to fair value measurement. At each reporting period, all assets and liabilities for which the fair value measurement is based on significant unobservable inputs would be classified as Level 3.

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**Notes to Financial Statements**

**Note 3. Fair Value Measurements (Continued)**

**Fair value on a recurring basis:** The table below presents the balances of assets and liabilities measured at fair value on a recurring basis:

|                              | March 31, 2012        |                     |             |                       |
|------------------------------|-----------------------|---------------------|-------------|-----------------------|
|                              | Level 1               | Level 2             | Level 3     | Total                 |
| Equity funds - domestic      | \$ 304,747,000        | \$ -                | \$ -        | \$ 304,747,000        |
| Equity funds - international | 64,550,000            | -                   | -           | 64,550,000            |
| Bond funds - domestic        | 63,737,000            | -                   | -           | 63,737,000            |
| Real estate investments      | -                     | 1,029,000           | -           | 1,029,000             |
|                              | <u>\$ 433,034,000</u> | <u>\$ 1,029,000</u> | <u>\$ -</u> | <u>\$ 434,063,000</u> |

|                              | March 31, 2011        |                     |             |                       |
|------------------------------|-----------------------|---------------------|-------------|-----------------------|
|                              | Level 1               | Level 2             | Level 3     | Total                 |
| Equity funds - domestic      | \$ 305,320,000        | \$ -                | \$ -        | \$ 305,320,000        |
| Equity funds - international | 69,293,000            | -                   | -           | 69,293,000            |
| Bond funds - domestic        | 55,200,000            | -                   | -           | 55,200,000            |
| Real estate investments      | -                     | 1,029,000           | -           | 1,029,000             |
|                              | <u>\$ 429,813,000</u> | <u>\$ 1,029,000</u> | <u>\$ -</u> | <u>\$ 430,842,000</u> |

**Note 4. Grants Payable**

Grants payable consist primarily of multiyear unconditional grants that are generally payable over one to five years. Management estimates these grants will be paid as follows:

|      |                      |
|------|----------------------|
| 2013 | \$ 7,159,000         |
| 2014 | 4,095,000            |
| 2015 | 1,971,000            |
| 2016 | 656,000              |
|      | <u>\$ 13,881,000</u> |

Grants authorized are shown net of rescissions and refunds of \$336,000 in 2012 and \$74,000 in 2011. Payments on authorized but unpaid grants may be accelerated upon mutual agreement between the Foundation and the grantees.

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**Notes to Financial Statements**

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**Note 5. Unrestricted Net Assets**

Unrestricted net assets are comprised of the following amounts:

|   | 2012                  | 2011                  |
|---|-----------------------|-----------------------|
| Principal   | \$ 82,203,000         | \$ 82,203,000         |
| Cumulative excess of grants and other expenses over revenue<br>(cumulative grants authorized of \$448,001,000 at<br>March 31, 2012) | (270,167,000)         | (260,187,000)         |
| Cumulative net realized gains on sales of investments   | 531,300,000           | 526,527,000           |
| Unrealized gains in investment portfolio  | 75,339,000            | 69,254,000            |
|   | <u>\$ 418,675,000</u> | <u>\$ 417,797,000</u> |

**Note 6. Employee Benefits**

The Foundation maintains a defined contribution retirement plan covering all active full-time employees. Under the terms of the plan, the Foundation must contribute specified percentages of an employee's salary. The plan is currently invested in employee-designated individual annuity contracts and various approved mutual funds. The Foundation's contribution to the plan was \$318,000 for fiscal year 2012 (\$258,000 - 2011).

In addition, the Foundation maintains a supplemental retirement plan that allows employees to defer a portion of their pretax salaries. No contributions are made to this plan by the Foundation.

In fiscal year 2011, the Foundation recorded a liability for a postretirement medical benefits plan in accordance with the accounting guidance on employer's accounting for defined benefit pension and other postretirement plans. The plan provides health care benefits to retired employees and their spouses and beneficiaries. Generally, qualified employees may become eligible for these benefits if they retire in accordance with the provisions of the Foundation's medical plan and are participating in the Foundation's medical plan at the time of their retirement. The Foundation's postretirement benefit plan is not funded. The Foundation has the right to modify or terminate the plan. The Foundation uses a March 31 measurement date for its plan.

|   | 2012                  | 2011                  |
|---|-----------------------|-----------------------|
| Obligations and funded status:                              |                       |                       |
| Fair value of plan assets                                   | \$ -                  | \$ -                  |
| Accumulated postretirement benefit obligation               | (1,572,000)           | (1,386,000)           |
| Funded status   | <u>\$ (1,572,000)</u> | <u>\$ (1,386,000)</u> |
| Amounts recognized on the statements of financial position: |                       |                       |
| Postretirement benefits liability                           | <u>\$ 1,572,000</u>   | <u>\$ 1,386,000</u>   |

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**Notes to Financial Statements**

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**Note 6. Employee Benefits (Continued)**

The table below summarizes changes in the Foundation's postretirement benefit obligation for the years ended March 31, 2012 and 2011:

|   | 2012                | 2011                |
|---|---------------------|---------------------|
| Postretirement benefit obligation, beginning of year    | \$ 1,386,000        | \$ -                |
| Initial recognition of postretirement benefit liability | -                   | 1,283,000           |
| Service cost  | 102,000             | 96,000              |
| Interest cost   | 82,000              | 76,000              |
| Actuarial (gain)/loss                                   | 171,000             | (24,000)            |
| Plan amendments   | (123,000)           | -                   |
| Benefits paid   | (46,000)            | (45,000)            |
| Postretirement benefit obligation, end of year          | <u>\$ 1,572,000</u> | <u>\$ 1,386,000</u> |

In October 2011, the plan was amended so that the Foundation will no longer reimburse Medicare premiums for future retirees who are under the age of 60 as of October 2011.

Changes in the postretirement benefit obligation are reflected on the statement of activities in administrative expense for the years ended March 31, 2012 and 2011 as follows:

|   | 2012              | 2011                |
|---|-------------------|---------------------|
| Net periodic postretirement benefit cost  | <u>\$ 184,000</u> | <u>\$ 1,455,000</u> |
| Change in postretirement benefit obligation not included<br>in net periodic postretirement benefit cost | <u>\$ 47,000</u>  | <u>\$ (69,000)</u>  |

There were no contributions made by participants to the medical plan for the year ended March 31, 2012.

The weighted-average actuarial assumptions used to determine benefit obligation and benefit cost for the years ended March 31, 2012 and 2011 were as follows:

|                               | 2012  | 2011  |
|-------------------------------|-------|-------|
| Discount rate for obligations | 5.00% | 6.00% |
| Discount rate of costs        | 5.00% | 6.00% |

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**Notes to Financial Statements**

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**Note 6. Employee Benefits (Continued)**

The assumed health care cost trend rates used to determine benefit obligation for the years ended March 31, 2012 and 2011 were as follows:

|  | 2012  | 2011  |
|--|-------|-------|
| Assumed health care cost trend rates as of March 31                                  |       |       |
| Health care cost trend Medicare rate assumed for the next year                       |       |       |
| Current pre-65 health care trend rate  | 7.24% | 8.24% |
| Current post-65 health care trend rate   | 7.24% | 8.24% |
| Rate to which the cost trend rate is assumed to decline<br>(the ultimate trend rate) | 5.00% | 5.00% |
| Year that the rate reaches the ultimate trend rate                                   | 2017  | 2017  |

The Foundation expects to contribute approximately \$51,000 to its postretirement benefit plan in 2013.

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

|                        |    |            |
|------------------------|----|------------|
| Years ending March 31: |    |            |
| 2013                   | \$ | 51,000     |
| 2014                   |    | 52,000     |
| 2015                   |    | 59,000     |
| 2016                   |    | 61,000     |
| 2017                   |    | 68,000     |
| Fiscal 2018 - 2022     |    | 383,000    |
|                        |    | \$ 674,000 |

**Note 7. Commitments**

The Foundation currently occupies office space in Chicago, under the terms of an operating lease which expires in calendar year 2021. The lease requires the Foundation to pay monthly base rents ranging from \$18,000 to \$23,000, plus a proportionate share of operating expense and real estate taxes. At March 31, 2012, the Foundation had the following commitments for base rentals under this lease:

|            |    |              |
|------------|----|--------------|
| 2013       | \$ | 218,000      |
| 2014       |    | 168,000      |
| 2015       |    | 231,000      |
| 2016       |    | 238,000      |
| 2017       |    | 245,000      |
| Thereafter |    | 1,226,000    |
|            |    | \$ 2,326,000 |

Rent expense, including operating expense and real estate taxes, was \$461,000 for fiscal year 2012 (\$408,000 - 2011).